



# INDUSTRY UPDATE

## Hardide opens Virginia production facility



Hardide Coatings, Inc., the UK-based provider of advanced surface coating technology has opened a new production facility in Virginia. In January 2015, the company commenced an investment of up to USD 7M

in Martinsville to expand its production operations to North America. This expansion has been driven by increased demand from North American customers, with sales to the US and Canada more than doubling during 2015. The 26,000 square foot facility in Martinsville-Henry County, will service existing and new customers for the company's patented range of hard wearing tungsten carbide coatings in the oil and gas and flow control markets.

Philip Kirkham, CEO of Hardide plc said: "Having a local production facility in North America will support the increased demand from existing customers and significantly boost opportunities to expand provision of our coatings throughout the region. We have installed two large capacity chemical vapor deposition (CVD) coating reactors and work is already progressing well on some very exciting customer trials. I would like to thank all in Martinsville-Henry County and Virginia Economic Development departments for their help and assistance, and in particular Governor McAuliffe and Secretary Jones for their personal support in helping to get this project underway in Martinsville."

## Raccortubi receives Elite business award

During the 9TH UK-ITALY BUSINESS AWARDS at Palazzo Mezzanotte (Milan), Raccortubi Group received the ELITE AWARD for excellence and entrepreneurship in its field. Hosted by Borsa Italiana, Italy's main stock exchange, Raccortubi Group was awarded the prize thanks to its recent expansion in the United Kingdom, with the establishment of



Raccortubi UK near London in July 2015 and the acquisition of Norsk Alloys in Aberdeen (Scotland), now Raccortubi Norsk, in October 2015.

By extending its local presence and distribution network to the United Kingdom, Raccortubi has managed to enhance its efficiency in terms of cutting times and costs for customers in the region. Whilst Raccortubi Norsk concentrates on the stockholding and distribution of pipes, fittings and flanges in stainless steel and special alloys, Raccortubi UK focuses on providing EPC contractors, fabricators and blue chip companies with a dedicated service for the complex order management and project handling of piping materials. Both Raccortubi Norsk and Raccortubi UK are supported by Group headquarters and integrated production mills in Italy in the composition of package orders. With additional stock material and on-demand manufacturing at their disposal, they can ensure that requests are fulfilled quickly and effectively.

## J.W. Winco offers stainless steel clamps

J.W. Winco Inc., one of the leading suppliers of standard industrial machine components has now offered GN 132.5 Stainless Steel



Two-Way Connector Clamps, in metric sizes. These RoHS-compliant connector clamps have clamping bores machined and are designed for GN 990 construction tubing or DIN 2391, DIN 2395, and DIN 2462 tubes respectively. Clamps and hardware are all made of A2 stainless steel. Type A features without sealing, while Type B features sealing with plastic washers (Polyacetal POM) and an edge ring of Silicon, 40-60 Shore A. The shape of the clamping screws/nuts prevents the formation of moisture build-up. The Type B version also seals the mounting hardware bore holes and threads. The material and design of these connector clamps make them ideal for hygienic applications.

## Roll-Kraft reaches outstanding delivery ratings

Roll-Kraft is pleased to announce that during the month of December, 2015, 100% of its shipments were on-time deliveries. On-time delivery statistics are readily available on the company's website, with full visibility of month-to-month totals. In addition, the on-time delivery metric for the last quarter of 2015 showed a stellar performance. Over the final three months of 2015, Roll-Kraft closed the year with 100% of roll forming orders and 99.6% of total orders being delivered on-time. However, on-time delivery is only part of the standard. It is also crucial that the tooling performs as designed. The website contains monthly figures indicating cumulative data on first-time performance. This is a critical element for each customer, as they are often putting the tooling into production immediately, in order to meet their own deadlines. Overall, Roll-Kraft tooling achieved 96.7% first-time performance during 2015.

Roll-Kraft has its headquarters in Mentor, Ohio, and maintains other facilities in Frankfort, Illinois (Roll-Kraft Northern), Ontario, Canada (Roll-Kraft Ltd.), and Houston, Texas (Roll-Kraft Texas).